

Oil & Gas Cloud Compliance Symposium

MF Hosted by Motor Fuel License Center

Motor Fuels Tax Software

Use Example

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Phillips 66

Agenda

- Introduction
- Current State Overview (P66)
- Compliance Outsourcing/Automation
- Importance of Determination in the future (Including Customer Setup)
- What IF

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- Work

 - Phillips 66 (2012)

 - Tesoro R&M 11 years (San Antonio)

 - Deloitte – 3 years (Dallas)

 - PwC/C&L – 2 years (Fort Worth)

- Personal

 - Wife - Warsaw, New York, Los Angeles, San Antonio

 - 6 Kids (OU, 2 TAMU, 3 ?)

 - Published Author (18MM circulation)

 - I love cars, to play in the dirt, and have 1 arrest (no convictions)



Current State Overview

In the Middle of SAP S4 worldwide Implementation

- Live
 - GL, BPC
 - Wet products 13 states
- To Come
 - Rest of US
 - Procurement US and EU
 - HVC EU

Sales and Use

- Determination
 - R3 – Taxware
 - S4 – OneSource (global)
- Reporting
 - R3 – Taxware
 - S4 - Outsourced

Motor Fuels

- Determination
 - R3 – SAP Custom tables
 - S4 – Avalara ATE
- Reporting
 - R3 – Avalara ARE
 - S4 – ARE/Outsourced

Automation/Outsourcing

Satisfying requirements, while adding value, while reducing budgets, with extreme high retirement rates, while attracting talent to Indirect Tax, in Oil and Gas

Automate/Optimize

- Tune your compliance system
- Automate
 - Recons
 - Manual process steps
 - Payment requests
 - Filing of returns

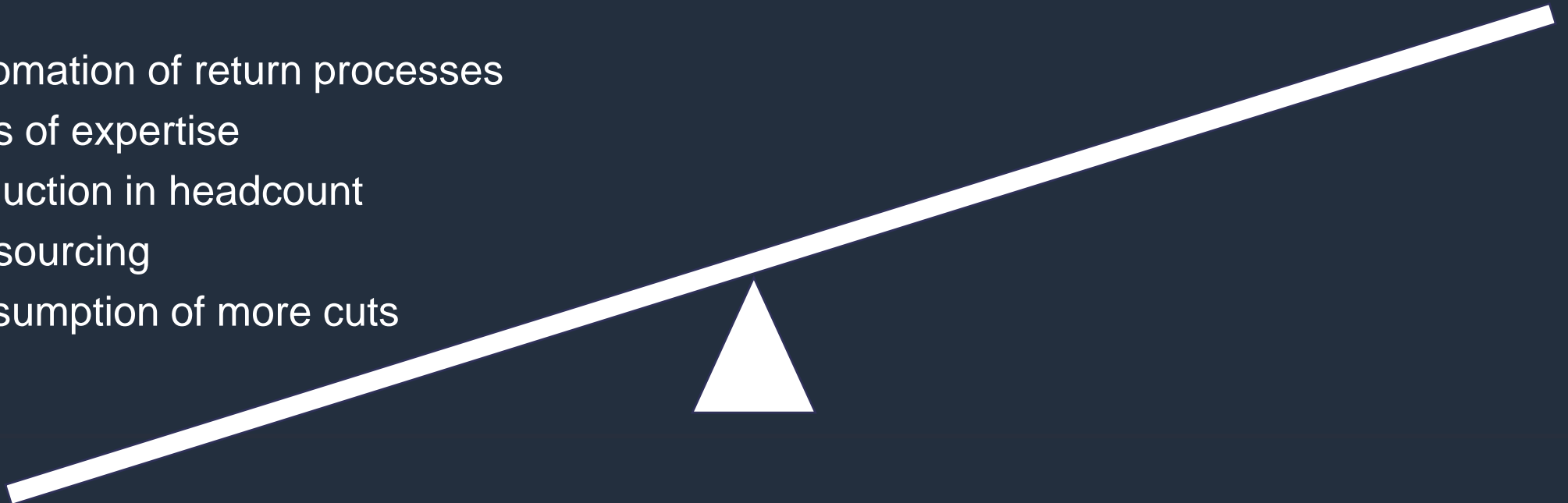
Outsource

- Discontinue reporting
 - All decisions are made
 - No maintenance of compliance facing automation
 - Some mitigation of risk
- Automate outside of compliance
 - Tax setup
 - Analytics
 - Decisions/content

Importance of Determination in the Future

- Automation of return processes
- Loss of expertise
- Reduction in headcount
- Outsourcing
- Presumption of more cuts

- Application of Tax
- Customer setup



What If?

- Our MF tax decision in ERP persisted to reporting
- ERP tax decision directly leveraged the license lists from the authorities
- ERP Tax decision and reporting were delivered content after setup
- Uniformity of all ERP product codes, MOT's, Exemption formats for ease of proliferation

Thank you!

Kerry Creager

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